



شركة عمان المرطبات ش.م.ع.ع. OMAN REFRESHMENT COMPANY SAOG

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UNAUDITED FINANCIAL RESULTS

BOARD OF DIRECTORS' REPORT FOR THE NINE MONTH PERIOD ENDED ON 30th SEPTEMBER 2017

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30th SEPTEMBER 2017

Dear Shareholders,

On behalf of the Board of Directors, I am pleased to present un-audited results on the performance of the Company for the nine month period ended on 30th September 2017.

The company has achieved a net profit after tax of Rials 7.83 Million on a turnover of Rials 59.02 Million during the nine month period ended on 30th September 2017 compared to a net profit after tax of Rials 7.81 Million on a turnover of Rials 59.07 Million for the corresponding period of last year.

Revenue has been flat during the nine month period ended on 30th September 2017 compared to the corresponding period in 2016 due to growth slowdown in Consumer Packaged Goods in the Sultanate during the current year. However, marketing efforts have been intensified to improve the performance. Further, the company has been actively working on diversifying its product portfolio as a long term strategy and has successfully introduced new bakery products range during first quarter and ice cream products during 3rd quarter of the current year. On the other hand, continuous drive for the cost savings & various cost optimization measures across business has enabled the company to achieve reasonable net profit after tax during the 9 month period ended on 30th September 2017.

On behalf of the Board of Directors, I take this opportunity to extend our sincere appreciation to His Majesty Sultan Qaboos Bin Said and his Government for their wise leadership, guidance and direction which continue to motivate and inspire us towards greater participation in the development and service of Oman. We pray to the Almighty Allah to bestow His Majesty Sultan Qaboos Bin Said with the best of health and bless him with long life to lead the Sultanate of Oman on the path of prosperity.

Buti Obaid Al Mulla
Chairman

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTH PERIOD ENDED 30th SEPTEMBER 2017

	2017 Rials	2016 Rials
Revenue	59,025,232	59,072,208
Cost of sales	(33,778,005)	(34,333,394)
Gross profit	25,247,227	24,738,814
Selling and distribution expenses	(13,995,092)	(13,533,222)
General and administrative expenses	(2,529,376)	(2,561,344)
Operating profit	8,722,759	8,644,248
Net finance income	433,849	354,194
Other income	105,905	27,050
Profit before income tax	9,262,513	9,025,492
Income tax	(1,435,689)	(1,213,948)
Net profit	7,826,824	7,811,545

	2017 Rials	2016 Rials
Non-current assets		
Tangible fixed assets	19,674,435	21,259,017
Long term investment	6,000,000	17,689,935
Advance for fixed assets	164,959	666,669
Deferred tax asset	137,686	52,257
Total non-current assets	25,997,080	39,667,878
Current assets		
Inventories	7,479,680	7,424,280
Trade receivables	6,794,281	6,446,092
Other receivables	5,589,111	4,266,150
Term deposits	16,175,000	5,126,754
Bank and cash	5,980,182	1,668,712
Total current assets	42,018,254	24,931,988
Total assets	67,995,334	64,599,866
Current liabilities		
Trade creditors	5,048,654	5,262,672
Accruals and other creditors	6,272,384	5,568,833
Payables to related parties	95,743	132,889
Dividend payable	200,391	-
Current portion of term loans	5,863,860	7,292,355
Total current liabilities	17,481,032	18,256,750
Non-Current liabilities		
Non-current portion of term loans	1,614,747	2,872,168
Staff terminal benefits	1,600,064	1,508,655
Total non-current liabilities	3,214,811	4,380,823
Total liabilities	20,695,843	22,637,573
Net assets	47,299,491	41,962,294
Shareholders' funds		
Share capital	5,000,000	5,000,000
Legal reserve	1,666,667	1,666,667
General reserve	2,500,000	2,500,000
Retained earnings	38,132,824	32,795,627
Total shareholders' equity	47,299,491	41,962,294

Notes:

- The complete accounts will be sent by mail to any shareholder, who requests them either in Arabic or English, within 7 days of receipt of such request.
- The address to which the shareholder should send his/her request is as follows: Oman Refreshment Company SAOG, P.O. Box 30, CPO Airport, PC 111, Sultanate of Oman